

# Resources for Writing Excellent Bid Specifications



**School Nutrition Association  
Annual National Conference  
Denver, CO  
July 2012**



## Presenters:

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Training Coordinator  
Food Distribution Division, FNS

### **John Lund**

Chief, Business Development and  
Quality Assurance Branch, AMS

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SNA Nutrition Committee  
Orange County, FL

### **Jodi Batten, SNS**

K-12 Specialist, Red Gold



United States Department of Agriculture  
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# Session Topics:



- **HHFKA Provision 242**
- **Existing Resources**
- **Resource Vision**
- **USDA Food Connect**
- **Stakeholder Perspectives**



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# Healthy Hunger-Free Kids Act (HHFKA)

## Provision 242 Update



- Examine SFAs' access to accurate nutrition information for commercial products and USDA Foods
- Explore ways for schools to create high quality specifications for bids
- Provide recommendations for policy and funding to effect change to Congress

# Healthy Hunger-Free Kids Act (HHFKA)

## Provision 242 Update



- **Examine SFAs' access to accurate nutrition information for commercial products and USDA Foods**
  - **Special Nutrition Operations Study**
  - **Request for Information**
  - **Focus Groups**

# HHFKA Provision 242 Research Results:

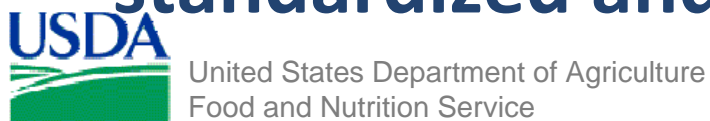


- The availability of nutrition, ingredient and allergen information is scattered, cumbersome and time consuming to obtain.
- Primary sources for nutritional information were from manufacturers' websites and labels from boxes.

# HHFKA Provision 242 Research Results:



- School Nutrition Program Operators desire nutrition information on products prior to purchasing.
- School Nutrition Program Operators desire specific product information for *all foods* to include nutrition information, ingredient listing and allergens in a consistent, standardized and centralized format.



# Current Resources to Write Specifications:



- **Agricultural Marketing Service Specifications**
- **Farm Service Agency Specifications**
- **National Food Service Management Institute**
- **SNA Supply Chain Tool Kit**
- **USDA Food Buying Guide**



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# Current Resources to Write Specifications:



- **ACDA Recipient Agency Processing Handbook**
- **School Food Focus Resources**
- **Bid Programs & Software**
- **Manufacturers' Specifications**
- **USDA Food Connect**



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## Commodity Purchasing

### AMS Commodity Procurement Division

#### Overview

AMS Commodity Procurement Division purchases a variety of food products in support of the National School Lunch program and other food assistance programs. These purchases also help to stabilize prices in agricultural commodity markets by balancing supply and demand.

#### What's New

- [Fresh Produce Pilot](#)
- [Notices and Press Releases](#)
- [Purchase Announcements](#)

#### Commodity Purchase Programs

- [Fruit and Vegetables - Fresh and Frozen](#)
- [Fruit and Vegetables - Canned, Bottled, and Dried](#)
- [Red Meat and Fish](#)
- [Poultry and Egg](#)
- [Specifications](#)
- [Weekly Purchase Reports](#)
- [Purchase Summaries](#)

#### Web Based Supply Chain Management

- [WBSM Login](#)
- [WBSM Information and Training](#)
- [WBSM International Information](#)

### Resources

- [Program Contacts for Industry \(PDF\)](#)
- [Industry Conference](#)
- [Livestock Eligible Suppliers List \(PDF\)](#)
- [Approved Laboratory Program for Testing Frozen Cooked Diced Chicken \(PDF\)](#)
- [AMS Food Safety Attributes \(PDF\)](#)
- [Commodity Hold and Recall \(PDF\)](#)

[More..](#)

### Useful Links

- [Food and Nutrition Service \(FNS\)](#)



### Search FSA

◉ Search Tips

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### Browse by Subject

- ▶ Aerial Photography
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- ▶ Energy Programs
- ▶ Environmental and Cultural Resource Compliance
- ▶ Farm Loan Programs

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## Commodity Operations

### Domestic Procurement

The principal function of the Processed Commodities Branch (PCB) is to:

- Purchase and Administer Contracts for Bakery Flour & Mix, Corn Products, Crackers, Fortified Ready to Eat Cereals, Instant Rice Baby Cereal, Macaroni and Cheese, Pasta & Egg Noodle Products, Peanut Products, Processed Cereals (Oatmeal & Farina), Rice Products, Sunflower Seed Butter, Vegetable Oil Products, Wheat Flour Products, Whole Wheat Pancakes, and Whole Wheat Tortillas

The [Master Solicitation for Commodity Procurements](#) (MSCP) is used for the solicitation of bids and award of contracts for various commodities under domestic and foreign food assistance programs administered by the Kansas City Commodity Office (KCCO). The MSCP was effective for solicitations issued after Sep 1, 2005.

### Commodity Requirements

In addition to the Master Solicitation for Commodity Procurements and invitations for bids (IFB) issued by the Kansas City Commodity Office, bidders will also need to read

### Related Topics

- ◉ [Bulk Commodities](#)
- ◉ [Dairy](#)
- ◉ **Domestic**
- ◉ [Export](#)
- ◉ [Exchanges and Processing of CCC-Owned Inventory](#)
- ◉ [Sales](#)
- ◉ [Vendor Qualification Requirements](#)
- ◉ [Archived Contract Terms and Conditions](#)

### I Want To...

- ◉ [View the Master Solicitation for Commodity Procurements \(MSCP\)](#)
- ◉ [Subscribe to Newsletters](#)
- ◉ [View Commodity Operations' Notices](#)

# Food Buying Guide

## Calculator for Child Nutrition Programs



National Food Service Management Institute  
The University of Mississippi

Choose a **Food group** by clicking on an image below, or enter a keyword or food item in the **Search** field to the right, then click **Go**. Avoid the use of punctuation.



Meat/Meat Alternates



Vegetables



Fruits



Grains/Breads



Milk



▶ Search

▶ [View Food Buying Guide](#)

▶ Select Food Group

-- Select A Food Group --

▶ [Self-Tutorial](#)



**SCHOOL  
NUTRITION  
ASSOCIATION**

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**Procurement**

Program Accountability

Sanitation, Food Safety and Employee Safety

Financial Management and Recordkeeping

General Management

Personnel Management

Local School Wellness Policies

## A Guide to Effective Supply Chain Management



# Food Buying Guide

**for Child Nutrition Programs**





American Comm



*American Commodity Distribution Association*

★ AGRICULTURE ★ INDUSTRY ★ GOVERNMENT  
WORKING TOGETHER

# Recipient Agency Commodity Processing Handbook

## PROC

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### 2011-201

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## School Food FOCUS

— filed under: [Subject Metrics/Evaluation](#), [Subject Processing/Value Add](#), [Subject Business/Finance](#), [Subject Infrastructure](#), [Webinar](#), [Subject FarmToSchool](#), [Subject Aggregation/Distribution](#), [Subject Retail/Food service](#)

**In larger school districts, farm to school programs require some special considerations. An overview of the services provided by FOCUS, and a case study from Saint Paul Public Schools.**

**June 17, 2010: School Food FOCUS**

### Description

School Food FOCUS is a national initiative that helps participating school districts with 40,000 or more students to procure more healthful, more sustainably produced and regionally sourced food.

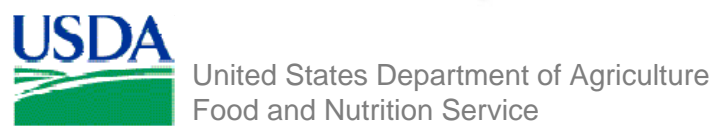
The program director of School Food FOCUS presents an overview of the organization, including services they provide, followed by an in-depth case study of the highly successful Saint Paul Public

### Contents

1. [Description](#)
2. [Webinar Resources](#)
3. [Presenter Biographies](#)
4. [Written Answers to Questions](#)



# Current Resources to Write Specifications:



# Current Resources to Write Specifications:



- **Manufacturers' Specifications**
- **ONLY** if you use product descriptions that cannot be narrowed down to only one vendor
- **You may list all pre-approve products**



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# Current Resources to Write Specifications:

## KNOW THE PROCUREMENT RULES!



## State Agency Guidance on Procurement Topics 1 & 2



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# Current Resources to Write Specifications:



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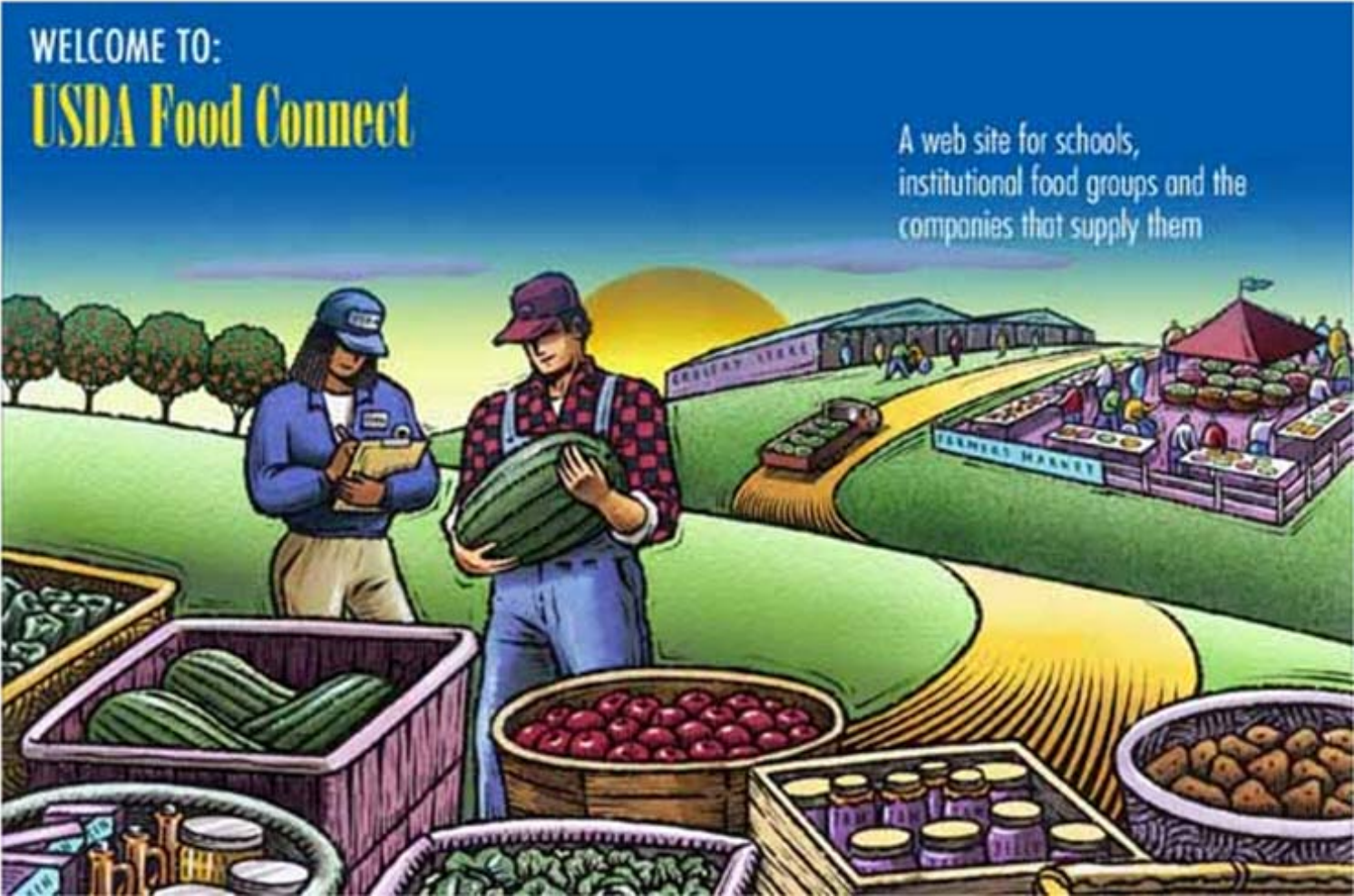


# Provision 242 Resource Vision:



SCHOOL  
NUTRITION  
ASSOCIATION

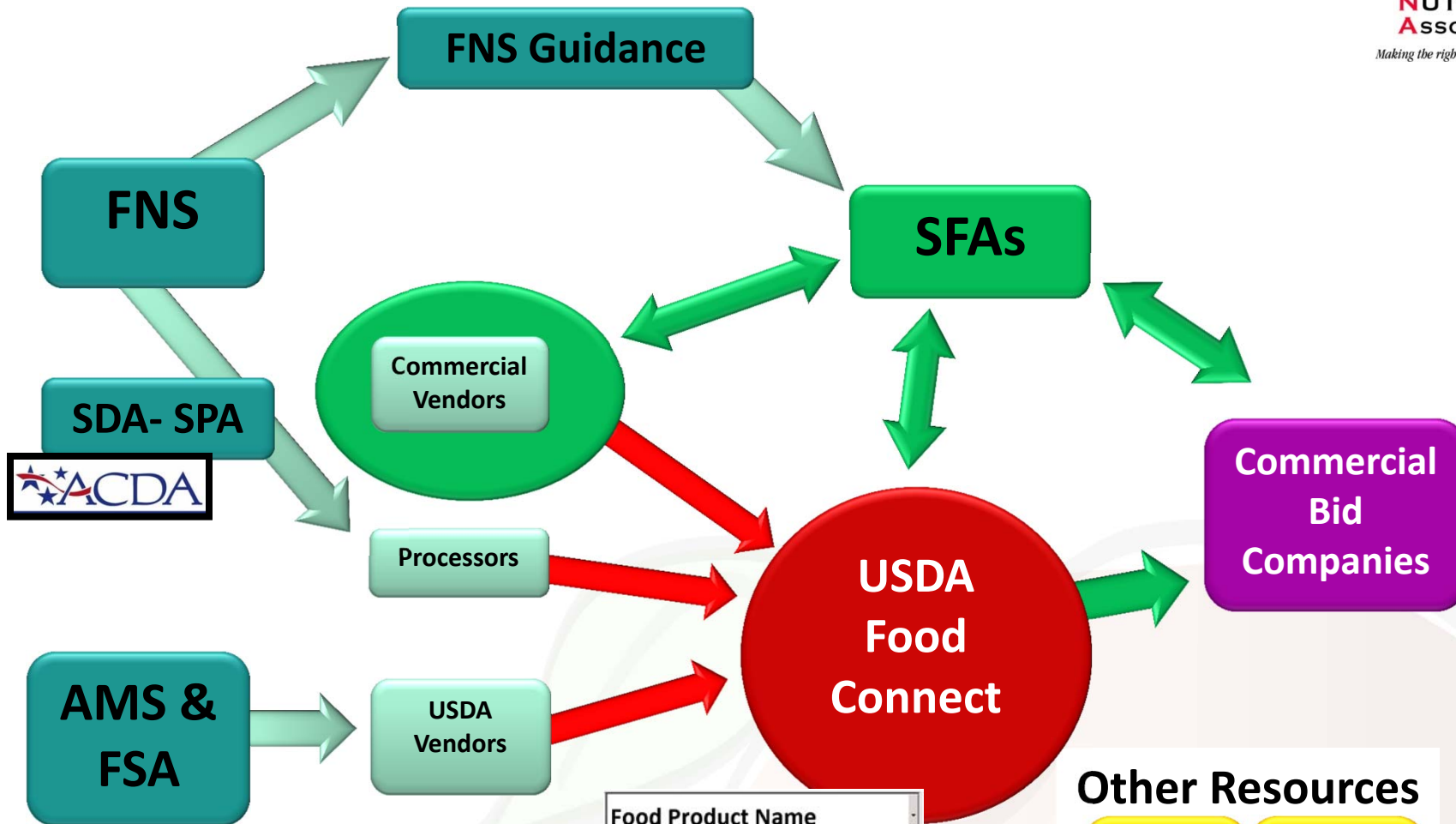
*right food choices, together.*



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# Provision 242 Resource Vision



- | Food Product Name                 |
|-----------------------------------|
| USDA Food Connect Specifications  |
| NFSMI Recipe Database             |
| Food Buying Guide Calculator      |
| Produce University Specifications |

## Other Resources

**FDA**

Nutrition Label  
Legislative  
Support

**AMS**

Funding Streams  
for Nutrition  
Software and  
Audits



# HHFKA Section 242 Update



- FNS is submitting report to Congress with recommendations for change...
- Continue to work with AMS and other stakeholders to put things in place.



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# USDA Food Connect

[www.foodconnect.usda.gov](http://www.foodconnect.usda.gov)

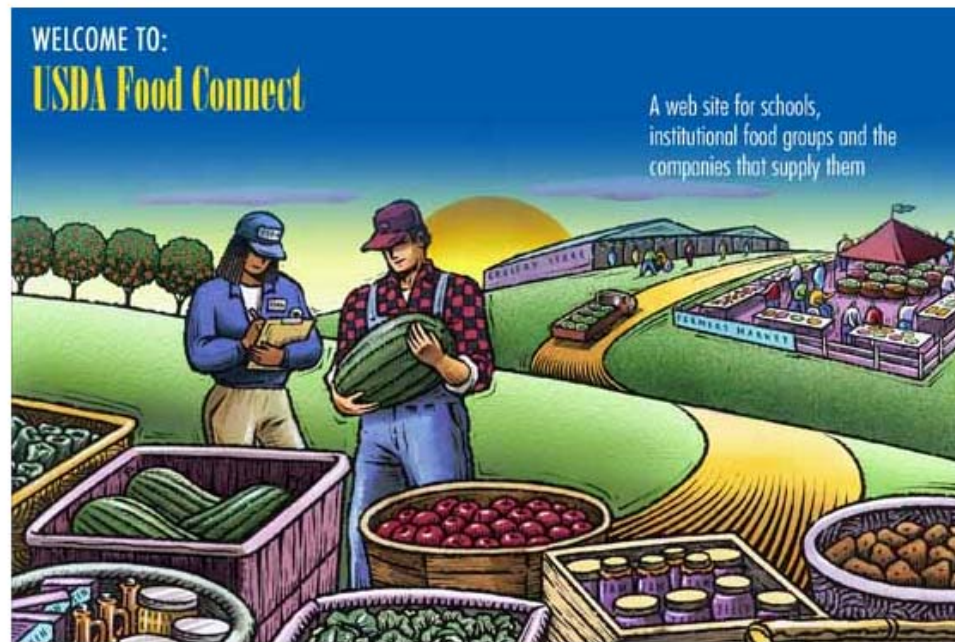


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# USDA Food Connect

[www.foodconnect.usda.gov](http://www.foodconnect.usda.gov)



**USDA** United States Department of Agriculture  
Agricultural Marketing Service

USDA Food Connect



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- ▶ [Products](#)
- ▶ [CA Competitive Foods](#)

## My Links

- ▶ [Edit Profile](#)
- ▶ [User Guide](#)
- ▶ [Favorite Products](#)
- ▶ [Menu Planners](#)

## Welcome California School

The top and left navigation bars will guide you through site's functions. If you require help at any time during your visit, click on the Help button. **Please note:** When viewing Child Nutrition Labeling crediting information on this web site, it is only the information found on the "Product Detailed Page" that is verified. Any information found on a manufacturers sell sheet is unverified and cannot be used to document meal requirements for USDA food assistance programs. If you have comments or suggestions to improve this web site, or would like to see additional functions added, please send us an e-mail by clicking on **Contact Us**.

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**USDA** United States Department of Agriculture  
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# USDA Food Connect



**Search**

- Associations
- Brokers
- Products
- **CA Competitive Foods**

**My Links**

- Edit Profile
- User Guide
- Favorite Products
- Menu Planning

## Products

### Search For Products

Search for California Competitive Foods and Beverages

Choose One or Both:

Elementary School  Middle School/High School

**Search based on Categories and Classes**

Categories:

Classes:

**Advanced Search Criteria:**

Search for:

Search within:  Name  Description  Ingredients

**Special Product Types**

Kosher  Whole Grain  Vegetarian (no meat)  
 Organic  Vegan  Low Sodium

**Allergens**

Products that do not contain:

Milk  Fish  Wheat  Crustacean shellfish  
 Egg  Peanuts  Tree nuts  Soybeans

**Miscellaneous**

UPC/MPN/SCC:

Commodity Code:

Manufacturer Name:

USDA has developed a web portal for California Schools

CA DOE will be pointing CA schools to Food Connect for locating competitive foods



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# USDA Food Connect



- Search
  - Associations
  - Brokers
  - Products**
  - CA Competitive Foods
- My Links
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  - Favorite Products
  - Menu Planners

**Standard search engine  
Available to all schools**

## Products

### Search For Products

Search based on Categories and Classes

Categories:

Classes:

Search based on products

Search for:

Search within:  Name  Description  Ingredients

#### Advanced Search Criteria:

**Special Product Types**

Kosher  Whole Grain  Low Sodium  CN Labeled  
 Organic  Vegan  Vegetarian (no meat)

**Nutritional Information**

Percent of Calories from:

Nutrient Value of:

**Allergens**

Products that do not contain:

Milk  Fish  Wheat  Crustacean shellfish  
 Egg  Peanuts  Tree nuts  Soybeans

**Miscellaneous**

CN Number:

UPC/MPN/SCC:

Commodity Code:

Manufacturer Name:



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# USDA Food Connect



**Search**

- Associations
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- CA Competitive Foods

**My Links**

- Edit Profile
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- Favorite Products
- Menu Planners

## Products

**Search For Products**

Search based on Categories and Classes

Categories:

Classes:

Search based on products

Search for:

Search within:  Name  Description  Ingredients

**Advanced Search Criteria:**

*Special Product Types*

Kosher  Whole Grain  Low Sodium  CN Labels  
 Organic  Vegan  Vegetarian (no meat)

*Nutritional Information*

Percent of Calories from:  %  %  %  
Nutrient Value of:  %  %  %

*Allergens*

Products that do not contain:

Milk  Fish  Wheat  Crustacean shellfish  
 Egg  Peanuts  Tree nuts  Soybeans

Find Products Using the **Categories and Classes Search Engine**



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# USDA Food Connect



▶ Edit Profile

## Advanced Search Criteria

Key Word Search by Product Name, Description, Ingredients

Special Product Types:

- Kosher
- Organic
- Whole Grain
- Nutritional Information
- Allergens
- CN Number
- Product Codes
- USDA Foods/WBSCM #
- Vendor Name

Search based on products

Search for:

Search within:  Name  Description  Ingredients

**Advanced Search Criteria:**

*Special Product Types*

Kosher  Whole Grain  Low Sodium  CN Labeled  
 Organic  Vegan  Vegetarian (no meat)

*Nutritional Information*

Percent of Calories from:     
Nutrient Value of:

*Allergens*

Products that do not contain:

Milk  Fish  Wheat  Crustacean shellfish  
 Egg  Peanuts  Tree nuts  Soybeans

*Miscellaneous*

CN Number:   
UPC/MPN/SCC:   
Commodity Code:   
Manufacturer Name:



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# USDA Food Connect



- ▶ [Edit Profile](#)
- ▶ [User Guide](#)
- ▶ [Favorite Products](#)
- ▶ [Menu Planners](#)

**Search based on products**

Search for:

Search within:  Name  Description  Ingredients

**Advanced Search Criteria:**

*Special Product Types*

Kosher  Whole Grain  Low Sodium  CN Labeled  
 Organic  Vegan  Vegetarian (no meat)

*Nutritional Information*

Percent of Calories from:  %  %  %  
Nutrient Value of:

*Allergens*

Products that do not contain:

Milk  Fish  Wheat  Crustacean shellfish  
 Egg  Peanuts  Tree nuts  Soybeans

*Miscellaneous*

CN Number:   
UPC/MPN/SCC:   
Commodity Code:   
Manufacturer Name:

**Advanced Search**  
**Use a Key Word**  
**Name: Cheese Pizza.**



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# USDA Food Connect



Search

- Associations
- Brokers
- **Products**

## Products

### Matching Products

Total Products: 62    [Add to Favorites](#)    [Compare](#)    [Clear Selected](#)    [Revise Search](#)

**Compare Products**

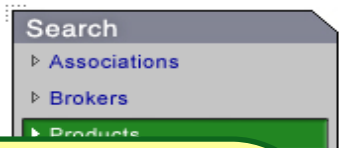
Nutritionally compare similar products from different suppliers

**Compare 5 products at a time**

Select	Code #	CN Label	Name	Supplier	Fact Sheet	USDA Spec
<input checked="" type="checkbox"/>	7864241460 (UPC)	No	<a href="#">Piazza's 8" x 12" Whole Cheese Pizza</a>	<a href="#">S.A. Piazza &amp; Assoc</a>		
<input type="checkbox"/>		No	<a href="#">Piazza's I-W WEDGE cheese pizza</a>	<a href="#">S.A. Piazza &amp; Assoc</a>		
<input type="checkbox"/>	7864210512 (UPC)	No	<a href="#">Piazza's I-W WEDGE cheese pizza</a>	<a href="#">S.A. Piazza &amp; Assoc</a>		
<input checked="" type="checkbox"/>	7864220111 (UPC)	No	<a href="#">Piazza's 8" x 12" Whole (W. Grain) Cheese Pizza</a>	<a href="#">S.A. Piazza &amp; Assoc</a>		
<input type="checkbox"/>	7864220331 (UPC)	No	<a href="#">Piazza's I-W W. Grain Wedge Cheese Pizza</a>	<a href="#">S.A. Piazza &amp; Assoc</a>		
<input type="checkbox"/>	7864220411 (UPC)	No	<a href="#">Piazza's 16" round W. Grain Cheese Pizza</a>	<a href="#">S.A. Piazza &amp; Assoc</a>		
<input checked="" type="checkbox"/>	7864210317 (UPC)	No	<a href="#">Piazza's 16" round Cheese Pizza</a>	<a href="#">S.A. Piazza &amp; Assoc</a>		
<input checked="" type="checkbox"/>	WS095 (MPN)	No	<a href="#">Cheese Pizza (A La Carte), 50/4.6 oz, Hand Fulls(r) Stuffed Sandwiches</a>	<a href="#">ConAgra Foods Lamb Weston</a>		
<input type="checkbox"/>	070475441160 (UPC)	No	<a href="#">16" Super Wedge Cut Cheese Pizza</a>	<a href="#">Giorgio Foods, INC.</a>		
<input checked="" type="checkbox"/>	070475440890 (UPC)	No	<a href="#">16" Wedge Cut Cheese Pizza 100%</a>	<a href="#">Giorgio Foods, INC.</a>		

1 2 3 4 5 6 7

# USDA Food Connect



## Products

**Compare Products:**

Total Products: 5    Sort by:  Ascending    Based on serving size of   Descending

For an “apples” to “apples” comparison

- Convert products to a 50 or 100 gram sample
- Select the nutrient values of interest and compare

**Side-By-Side**

Product Name	16" Wedge Cut Cheese Pizza 100%	Cheese Pizza (A La Carte), 50/4.6 oz, Hand Fills(r) Stuffed Sandwiches	Piazza's 16" round Cheese Pizza	Piazza's 8" x 12" Whole (W. Grain) Cheese Pizza	Piazza's 8" x 12" Whole Cheese Pizza
Supplier	<a href="#">Giorgio Foods, INC.</a>	<a href="#">ConAgra Foods Lamb Weston</a>	<a href="#">S.A. Piazza &amp; Assoc</a>	<a href="#">S.A. Piazza &amp; Assoc</a>	<a href="#">S.A. Piazza &amp; Assoc</a>
Code #	070475440890 (UPC)	WS095 (MPN)	7864210317 (UPC)	7864220111 (UPC)	7864241460 (UPC)
Serving Size	168g	131g	188g	164g	164g
Calories	390	280	460	280	380
Fat	15g	6g	13g	10g	12g
Sat Fat	8g	2g	7g	5g	6g
Trans Fat	0.000g	0.000g	0.000g	0.000g	0.000g
Cholesterol	30mg	10mg	30mg	22mg	30mg
Sodium	770mg	740mg	1060mg	610mg	880mg
Carbohydrate	44g	40g	62g	31g	51g
Fiber	2g	6g	2.6g	3g	2g
Sugars	5g	4g	5g	4g	4g
Protein	22g	17g	23g	16g	19g
Vitamin A	500IU	IU	500IU	350IU	450IU
Vitamin C	12mg	mg	0.6mg	0mg	0.6mg
Calcium	450mg	mg	520mg	520mg	520mg
Iron	2.7mg	mg	4.5mg	2.16mg	3.78mg
CN Label	No	No	No	No	No
E-mail	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/>
Fact Sheet	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
USDA Spec	<del>CID</del>	<del>CID</del>	<del>CID</del>	<del>CID</del>	<del>CID</del>
Delete Pick	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>



# USDA Food Connect



For an “apples” to “apples” comparison –

- Convert products to a 50 or 100 gram sample
- Select the nutrient values of interest and compare

**Side-By-Side**

**Results are:**

- Highlighted
- Sorted in Ascending or Descending order

## Products

**Compare Products:**

Total Products: 5    Sort by:  Ascending    Based on serving size of   Descending

Name	<a href="#">Cheese Pizza (A La Carte), 50/4.6 oz, Hand Fills(r) Stuffed Sandwiches</a>	<a href="#">Piazza's 8" x 12" Whole (W. Grain) Cheese Pizza</a>	<a href="#">Piazza's 16" round Cheese Pizza</a>	<a href="#">Piazza's 8" x 12" Whole Cheese Pizza</a>	<a href="#">16" Wedge Cut Cheese Pizza 100%</a>
Supplier	<a href="#">ConAgra Foods Lamb Weston</a>	<a href="#">S.A. Piazza &amp; Assoc</a>	<a href="#">S.A. Piazza &amp; Assoc</a>	<a href="#">S.A. Piazza &amp; Assoc</a>	<a href="#">Giorgio Foods, INC.</a>
Code #	WS095 (MPN)	7864220111 (UPC)	7864210317 (UPC)	7864241460 (UPC)	070475440890 (UPC)
Serving Size	50g	50g	50g	50g	50g
Calories	106.87	85.36	122.34	115.85	116.07
<b>Fat</b>	<b>2.29g</b>	<b>3.04g</b>	<b>3.45g</b>	<b>3.65g</b>	<b>4.46g</b>
Sat Fat	0.76g	1.52g	1.86g	1.82g	2.38g
Trans Fat	0g	0g	0g	0g	0g
Cholesterol	3.81mg	6.7mg	7.97mg	9.14mg	8.92mg
Sodium	282.44mg	185.97mg	281.91mg	268.29mg	229.16mg
Carbohydrate	15.26g	9.45g	16.48g	15.54g	13.09g
Fiber	2.29g	0.91g	0.69g	0.6g	0.59g
Sugars	1.52g	1.21g	1.32g	1.21g	1.48g
Protein	6.48g	4.87g	6.11g	5.79g	6.54g
Vitamin A	0IU	106.7IU	132.97IU	137.19IU	148.8IU
Vitamin C	0mg	0mg	0.15mg	0.18mg	3.57mg
Calcium	mg	158.53mg	138.29mg	158.53mg	133.92mg
Iron	0mg	0.65mg	1.19mg	1.15mg	0.8mg
CII Label	No	No	No	No	No
E-mail	<input checked="" type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Fact Sheet	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
USDA Spec	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Delete Pick	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

# USDA Food Connect



Search  
Associations

## Products

### Search Results

- Product UPC
- CN Labeled?  
Yes or No
- Product Name
- Supplier
- Fact Sheets
- USDA  
Standard/Spec

### Matching Products

Total Products: 62

Add to Favorites

Compare

Clear Selected

Revise Search

Select	Code #	CN Label	Name	Supplier	Fact Sheet	USDA Spec
<input type="checkbox"/>	90203 (MPN)	Yes	<a href="#">Cheese Pizza with Pepperoni 3.2x5</a>	<a href="#">Ardella's</a>		
<input type="checkbox"/>	90204 (MPN)	Yes	<a href="#">Cheese Pizza with Pepperoni 3.2x5</a>	<a href="#">Ardella's</a>		
<input type="checkbox"/>	90207 (MPN)	Yes	<a href="#">Cheese Pizza 3.2x5</a>	<a href="#">Ardella's</a>		
<input type="checkbox"/>	90208 (MPN)	Yes	<a href="#">Cheese Pizza 3.2x5</a>	<a href="#">Ardella's</a>		
<input type="checkbox"/>	90215 (MPN)	Yes	<a href="#">Whole Grain Cheese Pizza 3x2.5</a>	<a href="#">Ardella's</a>		
<input type="checkbox"/>	90216 (MPN)	Yes	<a href="#">Whole Grain Cheese Pizza 3x2.5</a>	<a href="#">Ardella's</a>		
<input type="checkbox"/>	90240 (MPN)	Yes	<a href="#">Cheese Pizza with Pepperoni</a>	<a href="#">Ardella's</a>		
<input type="checkbox"/>	90241 (MPN)	Yes	<a href="#">Cheese Pizza with Pepperoni</a>	<a href="#">Ardella's</a>		
<input type="checkbox"/>	90242 (MPN)	Yes	<a href="#">Cheese Pizza with Pepperoni 4x6</a>	<a href="#">Ardella's</a>		
<input type="checkbox"/>	90243 (MPN)	Yes	<a href="#">Cheese Pizza 4 x 6 100% Mozz</a>	<a href="#">Ardella's</a>		

1 2 3 4 5 6 7



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# USDA Food Connect



USDA United States Department of Agriculture

SA Piazza - Wild Mike's Ultimate Pizza - Mia Pizza Bella - Piazza's Upper Crust Pizza - Take 'N - ...

http://www.sapiazza.com/

File Edit View Favorites Tools Help

Search

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- Broker
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- CA Co

My Lin

- Edit P
- User C
- Favori
- Menu

Welcome to the Corporate Website of

## S.A. Piazza & Associates, LLC.

THE PIZZA EXPERTS

SCHOOL/FOOD SERVICE CLICK HERE

FROZEN CLICK HERE

REFRIGERATED/ DELI CLICK HERE

PRIVATE LABEL CLICK HERE

VENDING CLICK HERE

### School / Food Service

Hand-stretched Focaccia Style Crust

Thin Traditional Style Crust

5" Personal Deep Dish Pizzas (Also in Whole Grain)

Breakfast Pizza

Low Fat / Low Sodium

Whole Grain Crust

Click here

Click here

1 2 3 4 5 6 7

**Click the ICON and View vendor POS/Fact Sheets:**

**Select the Fact Sheet Icon**



F&CC Access  
Food and Nutrition Service



# USDA Food Connect



- Search
  - Associations
  - Brokers
  - Products**
  - CA Competitive Foods
- My Links
  - Edit Profile
  - User Guide
  - Favorite Products
  - Menu Planners

## Products

[Return to Previous Results](#)

### **Product Identification**

**Name:** Whole Grain Cheese Pizza 3x2.5

**Supplier:** Ardella's  
National supplier.

**UPC:**

**Manufacturer Code Number:** 90215

**Shipping Container UPC:**

**Description:** Cheese Pizza - Bulk

**Product Type:** Whole Grain, Vegetarian (no meat)

**Ingredients:** Crust: Whole Wheat Flour, Unbleached enriched flour (wheat flour enriched, (niacin, iron, thiamine mononitrate, riboflavin, folic acid) Malted Barley Flour), water, sugar Canola Oil, yeast, salt, baking powered (sodium acid pyrophosphate, sodium bicarbonate,, corn starch, monocalcium phosphate). Calcium propionate, Cheese: Low moisture part skim mozzarella cheese (pasteurized part skim milk, cultures, alt and enzymes). Pizza Sauce: Water, tomato paste, spices, salt, sugar, citric acid. Pepperoni: Pork, beef, salt, water, spices, dextrose, dehydrated garlic, oleoresin of paprika, lactic acid starter culture, natural flavors, sodium nitrite, BHA, BHT, citric acid. Allergen Statement: Contains Milk & Wheat.

**Allergens:** Milk, Wheat

**Preparation and Cooking Instructions:** Convection Oven - Bulk 325° Wrap 300° - 10-12 minutes. Conventional Oven - Bulk 375°Wrap 300° 12-15 minutes

**View  
Product  
Details**



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# USDA Food Connect



## Nutrition Facts

Serving Size: -- (146.13 grams)

Servings Per Container:

Amount Per Serving

Calories: 302.08

Calories from Fat: 100.0

%DV\*

\*Based on 2000 calorie per day diet

Total Fat	11.12 g	17 %
Saturated Fat	5.89 g	29 %
Trans Fat	0 g	
Cholesterol	36.29 mg	12 %
Sodium	496.76 mg	21 %
Total Carbohydrate	33.88 g	11 %
Dietary Fiber	2.97 g	12 %
Sugars	4.01 g	
Protein	18.92 g	38 %
Vitamin A	424.3 IU	8 %
Vitamin C	3.35 mg	6 %
Calcium	503.94 mg	50 %
Iron	2.26 mg	13 %



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# USDA Food Connect



## Summary End Product Data

**Net Weight Per Case:** 32.19 LB  
**Servings Per Case:**  
**Net Weight Per Serving:**  
**Maximum Percent Breeding:** N/A  
**Estimated cases of finished product per truckload (Poultry only):** N/A  
**Guaranteed Percent For Finished Product (GMR):** N/A

Commodity	Inventory Drawdown Per Case	Lbs To Produce a case
101002 - CHEESE MOZ LM PART SKM SHRED PKG-12/1 LB	10.00	n/a

USDA Foods Information

## CN Data

**CN Label Number:** 123456  
 Serving size of this product, -- , equates to the following:

<b>Meat/Meat Alternate:</b>	2oz
<b>Vegetable/Fruit:</b>	0.125cup(s)
<b>Bread/Bread Alternate:</b>	2.5servings

CN Label Data



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# USDA Food Connect



<b>Packaging and Storage</b>	
<b>Master Pack</b>	
Description:	1 CASE
Size:	
Gross Weight:	
Net Weight:	32.19 LB
Height:	
Width:	
Length:	
Volume:	
<b>Sub Master (Inner) Pack</b>	
Quantity:	100 PIECE
Size:	5.15 OZ
<b>Storage</b>	
Shelf Life:	1 year
Temp:	0 F

**Packaging and Storage Data**

**Supplier:**  
Ardella's  
1170 Sandhill Avenue  
Carson, CA 90746  
<http://ardellas.com>

**Sales/ Customer Service Contact One:**  
Hap Frank  
(310) 762-1560 - Phone  
[hapfrank@ardellas.com](mailto:hapfrank@ardellas.com)

**USDA Specification:** N/A

**Fact Sheet:** [Info Link](#)



# USDA Food Connect



## Search

- [Associations](#)
- [Brokers](#)
- [Products](#)
- [CA Competitive Foods](#)

## My Links

- [Edit Profile](#)
- [User Guide](#)
- [Favorite Products](#)
- [Menu Planners](#)

## Brokers

### Search Brokers

To find a broker, you may use any combination of the 3 options.

Brokerage Name:

Company Represented:

Select states served:

Hold Ctrl key down to select multiple states.

- All States
- Alaska
- Alabama
- Arkansas
- Arizona
- California
- Colorado
- Connecticut
- District of Columbia
- Delaware





# USDA Food Connect



Search

- Associations
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- Products
- CA Competitive Foods

My Links

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## Associations

### Associations List:

[A](#) [B](#) [C](#) [D](#) [E](#) [F](#) [G](#) [H](#) [I](#) [J](#) [K](#) [L](#) [M](#) [N](#) [O](#) [P](#) [Q](#) [R](#) [S](#) [T](#) [U](#) [V](#) [W](#) [X](#) [Y](#) [Z](#) [A-Z](#)

- [Almond Board of California](#)
- [American Commodity Distribution Association](#)
- [American Egg Board](#)
- [Apricot Producers of California](#)
- [B. Sackin & Associates, LLC](#)
- [Blue Book Services](#)
- [California Apple Commission](#)
- [California Avocado Commission](#)
- [California Date Administrative Committee](#)
- [California Fig Advisory Board](#)
- [California League of Food Processors](#)
- [California Poultry Federation](#)
- [California School Nutrition Association](#)
- [California Strawberry Commission](#)
- [California Tree Fruit Agreement](#)
- [CaliforniaWalnutCommission&WalnutMarketingBoard](#)
- [Cherry Marketing Institute](#)
- [Corn Refiners Association](#)
- [Cranberry Marketing Committee](#)
- [Florida Department of Citrus](#)
- [GEORGIA EGG COMMISSION](#)
- [Georgia School Nutrition Association](#)
- [Grain Foods Foundation](#)
- [IFIC Foundation](#)
- [Juice Products Association](#)
- [Missouri School Nutrition Association](#)
- [National Ass. of College & University Food Service](#)
- [National Cattlemen's Beef Association](#)
- [National Chicken Council](#)
- [National Frozen Pizza Institute](#)
- [National Honey Board](#)
- [National Onion Association](#)
- [NATIONAL PORK BOARD](#)
- [National Sunflower Association](#)
- [National Turkey Federation](#)
- [National Watermelon Promotion Board](#)
- [National Yoqurt Association](#)
- [New York School Nutrition Association](#)
- [North Dakota School Nutrition Association](#)
- [Pacific Northwest Canned Pear Service](#)
- [Pear Bureau Northwest](#)
- [School Nutrition Association of Arizona](#)
- [School Nutrition Association of Massachusetts](#)
- [School Nutrition Association of South Carolina](#)
- [School Nutrition Association of Wisconsin](#)
- [SNAPa - Hempfield](#)



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# USDA Food Connect



**USDA** United States Department of Agriculture  
Agricultural Marketing Service

USDA Food Connect



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## Search

- [Associations](#)
- [Brokers](#)
- [Products](#)
- [CA Competitive Foods](#)

## My Links

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- [User Guide](#)
- [Favorite Products](#)
- [Menu Planners](#)

## Menu Planners

From the dropdown box, select the meal planning software company to send your favorite products.

Select company for download/transfer:

Note: The nutritional data contained on this USDA website is considered as "local data" and is handled as such when computing and obtaining credit for USDA FNS meal crediting.

### Participating Menu/Service Companies



[Nutri-Link Technologies, Inc.](#)

[F&CC Home](#) | [USDA.gov](#)  
[Accessibility Statement](#) | [Privacy Policy](#) | [Non-Discrimination Statement](#) | [OMB Burden Statement](#)



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# USDA Food Connect



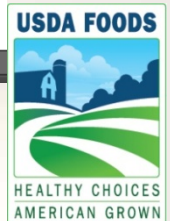
Product Specification Template

Category1	Category2	Category3	Spec Category	Form Status <b>ERRORS</b>
<b>1) District Information</b>				
Contact Person	District Name	E-Mail Address	Telephone #	Date Modified
<b>2) Product Information</b>				
Product Type <i>Example: Potatoes, Pizza</i>	Form of Food <i>Example: Wedge Cut, Slice</i>	Style of Food <i>Example: Italian, Mexican</i>	Flavor Profile <i>Example: Spicy, Mild</i>	VPP Requirement
Least Acceptable Quality Grade <i>Example: Grade A, Grade B</i>	Product Svg Size <i>Example: 1/2 cup, svg</i>	Svg Size Meal Component <i>Example: 1, svg = 2 MINNA</i>	CN Label Required	Prep Requirements
<i>If Quality Grade is NOT listed in drop down, please choose "Other - See Below". Then type in Other Product Svg. Size in box below.</i>	<i>If Product Svg. Size is NOT listed in drop down, please choose "Other - See Below". Then type in Other Product Svg. Size in box below.</i>	<i>If there is more than one Svg Size Meal Component choose "Other - See Below". Then type in Multiple Components in box below.</i>	<i>If required CN Label requirements are not listed, choose "Other - See Below". Then type in required CN Label requirements in box below.</i>	<i>If required Prep Requirements are not listed, choose "Other - See Below". Then type in required Prep requirements in box below.</i>

*Example: 1,svg = 2 MINNA & 2 ERR*



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# USDA Food Connect



the right food choices, together.

H3      =IF(ISNA(OFFSET(INDIRECT("Power Bid"!\$F\$4"), MATCH(CONCATENATE(B3, "/", D3, IF(F3<>"", CONCATENATE(

**Product Delivery State**      **Intended Use**

*Example: Entrée*

### 3) Packaging Information

**Required Packaging**      **Pack Size**      **Max. Case Wt.**      **Packaging Restrictions**      **Additional Packing Info**

*Example: 1/4, Bulk Pack,*

*Example: 6#/10, 40-50 ct,*

*Example: 20 lb case*

*Example: 6#/10, 40-50 ct,*

*If Required Packaging is NOT listed in drop down, please choose "Other - See Below". Then type in Other Required Packaging in box below.*

*If Max Case Wt. is NOT listed in drop down, please choose "Other - See Below". Then type in Other Max Case Wt. in box below. This may be used to give weight ranges.*

### 4) Nutrition Information

**% Calories from Fat**      **% Cal from Sat. Fat**      **Trans Fat**      **Mg Sodium Per Svg**      **Sugar**

*Example: <200 mg per svg,*

*If required % of Calories from fat is NOT listed in drop down, please choose "Other - See Below". Then type in Other % of Calories from fat in box below. This may be used to give % of*

*If required % of Calories from sat. fat is NOT listed in drop down, please choose "Other - See Below". Then type in Other % of Calories from saturated fat in box below.*

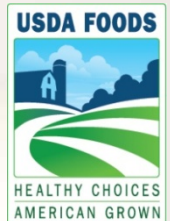
*If required Trans fat is NOT listed in drop down, please choose "Other - See Below". Then type in required Trans fat in box below. This may be used to give Trans fat ranges.*

*If Required sugar is NOT listed in drop down, please choose "Other - See Below". Then type in required Sugar in box below. This may be used to give sugar ranges.*

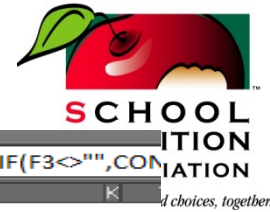
**Fiber**



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# USDA Food Connect



Excel spreadsheet interface for USDA Food Connect data entry. The spreadsheet shows a form for entering product information, including fiber requirements, dietary restrictions, and approved brands.

**Fiber**

*If Fiber requirement is NOT listed in drop down, please choose "Other - See Below". Then type in Other Fiber requirement in box below.*

**5) Dietary Restrictions**

Restricted Ingredients	Allergens
<i>If Restricted Ingredient is NOT listed in drop down or you need to input multiple restrictions, please choose "Other - See Below". Then type in Other Ingredient - OR- Multiple Restricted</i>	<i>If Allergen is NOT listed in drop down or you need to input multiple allergens, please choose "Other - See Below". Then type in Other Allergen -OR- Multiple Allergens in box below.</i>
<i>Example: NO Artificial Colors or Sweeteners.</i>	<i>Example: Gluten and Dairy Free Product.</i>

**6) Approved Brands**

Manufacturer	Approved Brands	Product Code #

Excel formula bar: `=IF(ISNA(OFFSET(INDIRECT("Power Bid"!$F$4"), MATCH(CONCATENATE(B3, "/", D3, IF(F3<>"", CONCATENATE(`

Excel tabs: TimeLine Winter-Spring 2012, Instructions, Data Entry



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# USDA Food Connect



## What Information Do We Need?

- Product Name
- Product I.D.
- Ingredients
- Nutritional Data
- Allergens
- CN Label Data
- USDA Foods Data



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# USDA Food Connect



## Proposed Development

### ➤ Connect to:

- ✓ Third party bidding and “tool” software vendors.
- ✓ Third party data providers – GS 1 Data Pool.
- ✓ Third party menu planners (if applicable).
- ✓ RAs – download data by standard data format



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# USDA Food Connect



## Proposed Development

- **Child Nutrition Labeling Program:**
  - ✓ **Connect with the “new” FSIS online application web site**
  - ✓ **On-line request for CN numbers.**
  - ✓ **Download mock CN Labels - - by vendor (with watermark).**

# USDA Food Connect



## Proposed Development

- **Child Nutrition Labeling Program:**
  - ✓ **Track Labels**
  - ✓ **Retrieve Label**
  - ✓ **Connect to your product on Food Connect**



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# Stakeholder Input



# Recipient Agency Perspective



- **Brief History / Comments on difficulty getting and keeping current product and nutritional info. At this point in time.**
- **RA Input Critical to insure consistent and correct format is created**
  - **Insure all Fields of Data Needed are identified**
- **SNA Nutrition Chair Support**
  - **Participate in ACDA Task Force**
  - **SNA support on survey / information**



# Processor / Vendor Vision:



- **“One-Stop-Shop” / Resource for ALL product and nutritional information for K12 customers**
  - **Eliminate hours/days/weeks of valuable time /resources responding to duplicative requests for the SAME information in different formats**
- **State Agency / Recipient Agencies**
- **A Standardized /Consistent Format for all K12 Suppliers**
  - **To deliver Nutritional & Product Information that is USER FRIENDLY for the RA’s**



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# How do we turn the vision into reality?



- **ALL key stakeholders working together:**
  - USDA Partners
  - State Agencies
  - Recipient Agencies
  - Processors /Vendors
- **Users /Requesters of Information MUST recognize “Food Connect” as *THE* “Go-To-Product-Info” resource**
- **ACDA Task Force created to develop project**
- **SNA and ACDA to work together on this issue**





# Questions?

